

CONFIDENTIAL

4-7013

MEMORANDUM FOR: Deputy Director

SUBJECT: University Recruitment Consultants

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1. [REDACTED] has relayed your question whether consideration had been given to establishing [REDACTED] compensation as an Agency consultant on the basis of her prior employment history, present salary and related factors.

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2. We propose to add [REDACTED] to our list of individuals from selected universities and colleges who are asked to bring to our attention students who appear to have good potential for CIA careers. In a strict sense, these university recruitment contact individuals are not "consultants." In the interest of simplified administration we have grouped them in the consultant category.

3. We do not attempt to pay the persons who are members of university or college staffs in accordance with a pay scale keyed to their individual qualifications. Instead, a plan was developed to arrange compensation to cover only those days which these individuals spent in Washington for briefing, instruction and general orientation. For such compensation, a flat rate of \$50 was set for each day of participation at these Washington meetings for an initial indoctrination of one week (\$250) and the same rate for an annual refresher of 3 or 4 days' duration (\$150 to \$200). This arrangement is intended to provide a measure of compensation the results of which continue intangibly to furnish incentives for work in the Agency's behalf.

4. Memorandum of 11 October 1953 is returned herewith with recommendation for approval.

15/
L. K. WHITE
Acting Deputy Director
(Administration)

SE/A-ED/A:DCK:ros (30 Oct 1953)

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